

# The CEO Magazine®

## NBR Group: Building Communities That Blend Luxury, Sustainability, and Modern Living Experiences for Today's Homebuyers

The CEO Magazine®

Cover Story

10 DYNAMIC REAL ESTATE LEADERS TO WATCH IN 2025

**NAGABUSHANA REDDY**  
FOUNDER & MD  
NBR GROUP



Over the past few years, the idea of luxury in Indian real estate has transformed. It is no longer limited to prime locations or lavish finishes; it is about creating homes that feel holistic, proficient, sustainable, and thoughtfully designed. Buyers today are looking for spaces that reflect their aspirations, offer privacy, security, and connectivity, and align with global living standards.

Very few leaders have redefined luxury living in South India like Mr. Nagabushana Reddy, Founder and Managing Director of NBR Group. Under his vision, NBR Group has transformed the idea of luxury in Indian real estate. For the company, luxury is not just about premium materials or high-end amenities; it

is about offering a holistic lifestyle experience. His focus on innovation, sustainability, and creating communities rather than just buildings has made NBR Group a trusted name for buyers seeking homes that offer an experience that lasts a lifetime.

### **Mr. Nagabushana Reddy: The Visionary Behind NBR Group**

Even as a young man, Mr. Reddy knew he was drawn to creating spaces that blend with nature. It was then that the foundation for his journey in real estate and entrepreneurship was laid. From the very beginning, he was fascinated by the idea of creating spaces that not only serve as shelter but also improve the quality of life. After completing his studies, he explored various industries to understand the fundamentals of business, but his passion for construction and city planning eventually drew him into real estate. “Real estate is not just about buildings; it’s about creating communities, enabling dreams, and adding value to people’s lives,” he explains.

That passion eventually led to the inception of NBR Group in 1998, with a mission to build lasting value in real estate. What began as a humble yet profound aspiration to revolutionise the way people perceive real estate soon took shape through plotted developments and residential projects. Over time, the company ventured into luxury and resort-style living, guided by an unshakeable commitment to quality, transparency, and customer satisfaction. This philosophy has earned NBR a reputation for creating projects designed to stand the test of time. Today, the company is focused on developing world-class luxury real estate across South India, with a strong emphasis on eco-conscious architecture and mindful design.

Over the past two decades, Mr. Reddy has steered NBR Group’s transformation, introducing premium high-rise residential projects in key corridors such as Sarjapur, Bangalore East, and Bangalore North. He places a strong emphasis on governance, ethical conduct, and clear communication, principles that have shaped NBR Group’s reputation as a trusted name in real estate. His vision today is centred on creating integrated vertical neighbourhoods and smart housing formats that meet the evolving aspirations of urban India, a guiding ethos that continues to drive the company forward.

## **Delivering Lifestyle-Driven Experiences**

At its core, NBR Group has always positioned itself as more than just a real estate developer. The company offers a comprehensive portfolio of services ranging from residential development and real estate consultancy to project management and property investment solutions. With expertise in land acquisition and a strong presence in residential township and gated community development, NBR provides a seamless experience for both homebuyers and investors. Its end-to-end model also extends to property and facility management, ensuring that each development remains responsive to the evolving needs of its residents long after handover.

What sets NBR apart is its consultative and client-centric approach. “Recognising that no two clients or projects are the same, we begin by deeply understanding individual aspirations, whether they are end users or investors,” Mr. Reddy shares. This insight drives project conceptualisation, design, and execution, allowing the company to deliver customised solutions that are not only functional and well-planned but also resonate with lifestyle aspirations. By working closely with architects, planners, and stakeholders, NBR ensures that its projects remain both practical and beautiful.

“Building trust and maintaining transparency is key to our long-term relationships with buyers, investors, and collaborators,” Mr. Reddy adds. Open communication, regular updates, and consistent quality at every stage help ensure expectations are met or exceeded, keeping stakeholders engaged and confident in the process.

## **NBR’s Landmark Projects**

Over the years, NBR Group’s philosophy has translated into a portfolio of landmark projects across South India. Developments like NBR Meadows, an expansive integrated residential township, and luxury projects such as NBR Lakeview, a premium luxury apartment complex, and Soul of the Seasons showcase the group’s commitment to holistic, lifestyle-focused living. Other signature projects include NBR Green Valley, a thoughtfully designed plotted development promoting nature-led living; NBR Hills View, a luxury gated enclave set against serene surroundings; and NBR Trifecta, a high-profile plotted layout prized for

its strategic location and thoughtful planning. Each of these projects demonstrates NBR Group's focus on quality, transparency, and a commitment to building thriving communities.

Luxury housing remains a key niche focus for NBR. From curated green spaces and smart-home technologies to wellness amenities, the company is creating residences that go beyond conventional definitions of luxury. As urban lifestyles evolve, NBR is committed to setting new benchmarks in the luxury segment through eco-conscious design, low-density planning, and communities that prioritise comfort, exclusivity, and long-term value.

### **Navigating Market Complexities**

The Indian real estate ecosystem, while full of opportunities, also presents its own set of challenges. Regulatory changes, project financing hurdles, and shifting consumer expectations are constant realities for developers. For NBR Group, one of the most significant obstacles has been navigating the often intricate and time-consuming approval processes.

"Over the years, we've learned that building strong, transparent relationships with regulatory authorities and legal consultants ensures that approvals are secured smoothly," Mr. Reddy explains. Coupled with careful market observation and keeping customers at the centre of every decision, this approach helps the company stay resilient and deliver projects that meet evolving expectations.

### **Adapting to Tomorrow**

Digital transformation has become a crucial part of operations at NBR Group, shaping both internal processes and client interactions. "Adopting technology has helped us reduce project delays, minimise rework, and control costs, ultimately improving the quality of what we deliver," says Mr. Reddy. From virtual property tours to digital documentation, the company leverages tech to enhance engagement and transparency for its clients. Alongside digital adoption, the real estate landscape itself is evolving. Buyers today are seeking homes that reflect their lifestyle, provide comfort, and offer modern amenities. In

Bengaluru, for instance, there is growing demand for premium and luxury residences in well-connected peripheral areas of Bengaluru, such as Sarjapur Road and Gunjur. Limited availability in prime locations is pushing up property prices.

Today's homebuyers are prioritising quality construction, thoughtful design, modern amenities, and holistic living experiences. As expectations shift toward design, lifestyle, and brand value, developers see an opportunity in launching high-end projects that offer distinctive experiences. Despite higher development costs, strategically located projects continue to deliver strong returns. NBR Group is responding to these trends by expanding into suburban areas and developing smarter homes with integrated technology that enhances security, convenience, and energy efficiency.

### **What Lies Ahead for NBR Group**

Looking ahead, NBR Group aims to expand its presence in the luxury real estate segment, both within India and in select international markets. "We see tremendous potential in premium luxury housing that offers not just opulent living spaces but holistic lifestyle experiences, integrating wellness and smart technology," says Mr. Reddy. As buyer preferences evolve, luxury increasingly means personalised, eco-conscious, and tech-enabled homes that elevate everyday living. NBR Group is committed to leading this transformation by delivering iconic, thoughtfully designed residences that set new benchmarks for quality, innovation, and exclusivity.

Sustainability is central to this vision. Guided by the GAIA Philosophy, which views Earth as a living system where every element is interconnected, the company strives to create developments that harmonise with nature rather than disrupt it. "By adopting the GAIA Philosophy, we ensure our buildings contribute positively to the environment, enhance biodiversity, and promote healthier lifestyles for residents," explains Mr. Reddy.

A prime example of this vision in action is the flagship luxury residential project in Mullur, off Sarjapur Road, East Bangalore: Soul of the Seasons. Designed to offer a resort-style living experience, the development connects residents with nature daily. Thoughtfully crafted for modern families, it features spacious 3 BHK apartments with premium finishes, expansive balconies, and large windows that invite natural light and fresh air.

Mr. Reddy says, "What makes this project so special and what I am especially proud of is how deeply it reflects the GAIA philosophy. This philosophy is all about harmony with us, with each other, and with the natural world." Its architecture flows with the landscape to create a biophilic environment, encouraging residents to live with the rhythm of the seasons. Eco-conscious features include energy-efficient materials, rainwater harvesting, waste management systems, and preservation of native plant life.

Soul of the Seasons also offers world-class amenities, a stunning clubhouse, swimming pool, modern gym, meditation zones, a children's play area, and 24/7 security, designed to promote a balanced, wellness-focused lifestyle. With 'Soul of the Seasons', it is about comfort, connection, and conscious living. It is about creating homes where families can truly thrive and where the beauty of the natural world isn't just protected but celebrated every single day.

### **Milestones and Recognitions**

NBR Group's commitment to quality, innovation, and customer-centric development has been recognised through several prestigious milestones and awards in recent years

- 2025 – Soul of the Seasons: Best Themed Project of the Year at the Global Real Estate Brand Awards (GREBA) for its nature-inspired design, extensive green spaces, and experiential living.
- 2025 – NBR Hills View: Progressive Developer of the Year by The Times of India Business Awards, acknowledging forward-looking development practices and a customer-focused approach.
- 2024 – Brand Refresh: Introduction of a new logo and the tagline "Elevate to Extraordinary", emphasising the strategic focus on luxury high-rise gated communities. By this time, NBR Group had delivered over 12 million sq. ft of residential space to more than 7,000 homeowners.
- 2024-25 – Mr. Nagabushana Reddy: Awarded Asia's Greatest Leaders by AsiaOne Magazine, highlighting his leadership and vision in real estate.
- 2024-25 – NBR Group: Named among Asia's Greatest Brands by AsiaOne Magazine, reflecting strong brand reputation and consistent growth.
- 2024 – ET Achievers Awards: Recognised as Trusted and Innovative Developer of the Year, underlining reliability and innovation across projects and operations.

## **Leadership Mantra**

The real estate sector, like any other industry, experiences cycles of growth and slowdown, market volatility, and changing consumer expectations. Over two decades of leading NBR Group, Mr. Nagabushana Reddy has navigated through these shifts with a combination of foresight, adaptability, and commitment to quality.

“My approach has always been to maintain a clear long-term vision while staying agile amid uncertainty,” he explains. “I believe in taking calculated risks grounded in market fundamentals, empowering my team, fostering innovation, and relying on data-driven decisions to navigate volatility and drive growth, even during uncertain times.”

Advising emerging real estate entrepreneurs and professionals, Mr. Reddy says, “Stay customer-focused and embrace innovation. The industry is dynamic, and staying ahead requires continual learning and adaptation. Never compromise on quality, and always build strong, transparent relationships with your stakeholders. Focus on building a brand based on trust and integrity, and remember that success in real estate is a long-term game.”

Looking ahead, Mr. Reddy remains optimistic about the future of real estate. He encourages stakeholders in the sector to embrace mindful, eco-conscious architecture that respects and enhances the natural environment. For him, integrating eco-living and thoughtful design is not just an ethical responsibility but a way to create lasting value and healthier communities. “At NBR Group, we are committed to pioneering developments that harmonise with nature, reduce environmental impact, and promote well-being. We’re excited about the future and look forward to shaping a real estate ecosystem that is innovative and truly inspiring,” he concludes.

Link:(<https://www.theceo.in/industry/real-estate/nbr-group-building-communities>)